



**Career Opportunity
September 2019**

**Junior Bunker Trader
(Dubai)**

Cockett Group, one of the world's largest value-added resellers and physical suppliers of marine fuels and petroleum products and services has recently announced an exciting new opportunity for a Junior Bunker Trader to be based in our Dubai Office.

Job Purpose:

To give responsibility to an individual trader in the regional trading team, to lead the day-to-day business as well as business development.

Responsibilities:

- Proactively source new clients as well as maintain close business relationships with existing clients and develop these accounts.
- Perform market research to remain up to date with current markets and promote products and services.
- Efficiently liaise with the team on all internal and external developments.
- Monitoring, developing and expanding the market share
- Complying to product specifications as per customer requirements

Skills/Qualifications:

- Bachelor's degree in Marketing or Business Management and a minimum of 2-3 years of proven sales experience
- Reliable, confident and insightful personality
- A strong motivated achiever with good attention to detail
- Must have excellent written and verbal communication skills in English. Arabic language would be beneficial.
- A dynamic, proactive and driven attitude
- Understanding of the oil re-selling and/or shipping industry and in-depth product knowledge is beneficial

In return the Group offers:

- Good remuneration and benefits package to be discussed upon interview.
- International and challenging career.

All interested applicants please forward your CV with as short covering letter detailing your availability and expected salary package to: humanresources@cockett.com