



English Channel

Bunkers-Only Facility

The Cockett Marine Group

n Key Facts

- } Est. 1978 to provide an independent specialist marine fuel service to the shipping industry.
- } As our customer base has increased, so has our purchasing power, providing a strong negotiating position whilst representing clients.
- } Firmly established as market leaders and one of the most highly regarded and respected value-added marine fuel providers in the industry.
- } A direct presence in major and upcoming markets via numerous offices strategically located around the globe.



-  Cockett Marine Oil Ltd (Head Office)
-  Cockett Marine South Africa (Pty) Ltd
-  Cockett Marine Oil Ltd Southern Europe, Cannes
-  Cockett Marine Oil South America Ltd, Rio de Janeiro
-  Cockett Marine Oil (Asia) Pte Ltd, Singapore
-  Cockett Marine Oil (Asia) Pte Ltd, Shanghai
-  Cockett Marine Oil (Asia) Pte Ltd, Korea
-  Cockett Marine Oil (Asia) Pte Ltd, Hong Kong
-  Cockett Marine Oil Australia Pty Ltd, Perth
-  Cockett Marine Oil Houston

Introducing Grindrod

Cockett Marine is a wholly owned subsidiary of Grindrod Limited, a South African company listed on the Johannesburg Stock Exchange. They offer an international range of high-quality shipping, trading, financial and freight services by land, sea and air.

n Key facts

- } Strong operating presence in Johannesburg, Mozambique, Angola and Namibia (as well as at South Africa’s major ports)
- } Offices world-wide
- } Assets in excess of US\$ 1 billion
- } Annual revenue of over US\$ 4.24 billion
- } 5000+ employees

n Broad portfolio

- } Shipowning
- } Operating
- } Ships Agencies
- } Logistics Management
- } International Forwarding and Customs Clearing
- } Warehousing and Distribution
- } Insurance and Financial Services



Location: Queens Channel

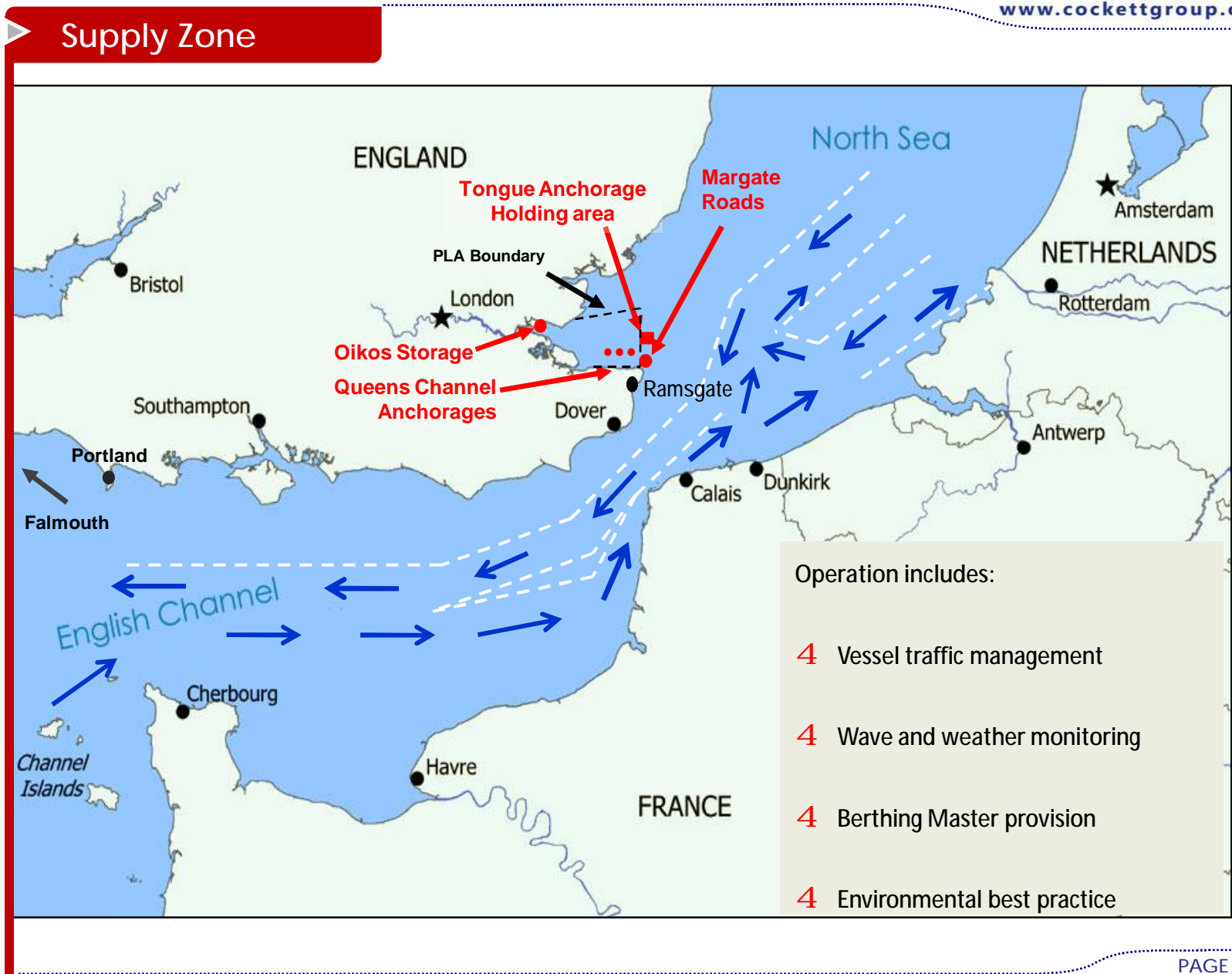
- 4 New bunkers-only facility in the outer Thames Estuary offering three dedicated anchorage positions.
- 4 Physically located at the Queens Channel convenient for vessels passing through the English Channel.
- 4 The English Channel (Dover Straits) is main shipping lane in the region.
- 4 Close proximity to shipping lanes, offering minimal deviation time.
- 4 Good protection from prevailing south westerly weather, by southeast 'hook' of Kent.



Location: Operations

- 4 Supply: Load directly from Rotterdam in co-operation with Associated Bunker Contractors (Grindrod).
- 4 Products: Full range of low and high sulphur fuel grades available.
- 4 Pricing: Competitive against other international bunker-only locations.
- 4 Fleet: Modern, high quality & extremely sophisticated vessels provided by Unicorn Tankers (Grindrod).
- 4 Quality: Comprehensive quality control procedures in place.
- 4 Storage: Cockett to commission a specialised facility near to the Thames Estuary.
- 4 Control: Overall control of supply chain through the use of Grindrod group companies.





Delivery Vessels



- 4 Deepwell Framo Pumps, in each tank providing a high level of redundancy and therefore high level of reliability.
- 4 Good product range aboard consisting of 380 cst HSFO, LSFO and LSGO - 0.1% - facilities to blend down to intermediates aboard.
- 4 Fixed boarding ladder to enable safe access between vessels.
- 4 Wide range of hoses and reducers kept aboard to accommodate any vessel manifold arrangement.
- 4 Full Tier 1 Anti Pollution Gear kept on board – including booms and fast response craft to deploy equipment.

Infrastructure - Tankers



- 4 2007-built, 8,673 dwt LS Christine from established Belgian owner Lauranne Shipping. Length 125m & 105m, Beam 18m & 16.8m respectively.
- 4 Double hulled, highly manoeuvrable with equipment including controllable pitch propeller and bow thrusters.
- 4 Segregated tanks to enable supply of multiple products. Base stock of HSFO and LSFO 380 cts and LSGO and offer intermediate blends.
- 4 Dual manifolds, centre and stern to accommodate any receiving vessels manifold layout.
- 4 In line Kittiwake Sampler on all manifolds.
- 4 Achievable pumping rates of up to c800 m³/hr.
- 4 Crane height of approx. 20m.
- 4 Fitted with full anti pollution gear and pollution response equipment.
- 4 Fixed accommodation ladder to provide safe access from customer vessel to delivery vessel. Complete with fixed hand rails and safety net.
- 4 Full compliment of yokahama fenders – two moveable amid ships and two fixed; one on bow and one on accommodation.

Infrastructure: Support



- 4 Port of London Authority (PLA).
 - § Marine Risk Assessment Report.
 - § Anchorage Calling Instructions.
 - § Both available on website www.cockettgroup.com

- 4 Full range of marine services provided at anchorage by locally based major agency companies.

- 4 Dedicated tier-two oil spill response capability in the Port of Ramsgate.
 - § Rapid deployment facility including specialised craft.
 - § Oil containment booms & associated kit.
 - § Personnel fully trained in oil spill response techniques.



Product Quality

- 4 Worldwide contract; with Inspectorate.
- 4 Tank specs; Certificates of quality issued by refiner prior to loading from shore tanks.
- 4 5 key point test results; provided pre-sailing from load port to ensure quality maintained.
- 4 Testing; completed to 2010 ISO Specification.
- 4 Current product; bought at 2005 ISO Specification due to current demand.
- 4 Flexibility in product specifications; to buy 2010 specification with sufficient notice.



Summary

The Right:-

- 4 Place
- 4 Product
- 4 Price
- 4 People





Thank
You!

**COCKETT
MARINE OIL**
www.cockettgroup.com